

## **Law Firm Cuts Spam by 99% with Mimecast Managed Email Service**

**07 August, 2007** - Keoghs LLP, one of the foremost insurance litigation firms in the UK, has succeeded in boosting business productivity and cutting time-wasting spam by opting for an email managed service solution from Mimecast.

In a project designed and implemented by IT security consultancy Network Defence, Keoghs has cut the amount of spam reaching its network by 99%. The IT team can now deal with quarantined emails in minutes ensuring there is no delay in getting business critical emails to its staff.

Keoghs LLP was previously receiving around 6000 potential spam emails per week. This volume of spam would also contain around 400 legitimate business emails, all of which had to be manually checked before being released. This was a major drain on IT resources and potentially led to delays in business emails being received.

With the Mimecast solution now in place less than 0.05% of spam gets through and the time emails spend in quarantine has been reduced from two hours to a matter of minutes. Furthermore, the issue of false positives and genuine emails being blocked is practically eliminated. This has significantly boosted efficiency enabling staff to deal with business correspondence more quickly and effectively.

John Smith, chief information officer for Keoghs LLP, said: "With many of our staff working beyond traditional nine-to-five office hours we needed to find a cost-effective means of delivering effective IT support.

“The Mimecast solution has had a marked impact on IT management and efficiency of the business. It’s not only better at blocking actual spam but it is also better at letting genuine emails through. And with the added benefits of a stronger ROI brought about by reduced email administration and increased business efficiency, it’s a win-win situation.”

Mimecast also forms an important element of the company’s business continuity plan. In the event of any outage it acts as a backup server where users can obtain emails via a secure Web portal, which avoids PC downtime and financial loss allowing business to continue as usual.

Network Defence carried out a comprehensive security review in 2006 and recommended the Mimecast solution as an effective means of boosting Anti-virus and spam management. Deployment went smoothly and has been well received by the business and IT team who have successfully freed up resources for other IT activity.

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**Press contact:**

Rob Fox, Priya Mistry  
Context Public Relations  
01625 511 966  
[www.contextpr.co.uk](http://www.contextpr.co.uk)

**About Network Defence**

Based in the North West, Network Defence is a leading IT and Data security consultancy that works with a range of companies in different markets to improve overall IT security and business efficiency saving time and money. [www.networkdefence.com](http://www.networkdefence.com)

**About Keoghs LLP**

Keoghs LLP is one of the foremost insurance litigation firms in the UK, acting for over 30 major insurance organisations. A top 100 law firm, Keoghs employs 26 partners and over 500 staff across its offices in Bolton and Coventry. It handles litigated claims across all types of insurance policy and provides anti-fraud advice and consultancy. It also advises a diverse range of private and public sector organisations on employment, crime and regulatory issues.